

 **MC Medical, Inc.**

MC Medical, Inc.  
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For the most up-to-date information  
on medical conferences and seminars, visit:  
<https://www.mcmed.co.jp/>



It's "people" that matter.

MC Medical, Inc. CORPORATE BROCHURE



# “It’s ‘people’ that matter.”

## 1. MC Medical walks with its customers

It is our mission to provide medical devices that are patient-friendly (noninvasive, minimally invasive, and safe) and user-friendly (effective and operative) to aid people to access the highest possible level of healthcare.

## 2. MC Medical anticipates industry trends

We will distinguish ourselves as a leader in responding to the emerging healthcare needs, such as enhancing people’s QOL and coping with the changes in tomorrow’s healthcare system.

## 3. MC Medical serves society

We will contribute to the improvement of healthcare in Japan through introduction of advanced medical technologies from around the world by utilizing our international network.

## 4. MC Medical provides extensive solutions

We are committed to offering a single-source comprehensive solution to serve our customers’ needs, working hand in hand with other MC Healthcare Group companies.

## Message from the President

### It’s “people” that matter.

“It’s ‘people’ that matter.” That has been MC Medical’s motto ever since our establishment in 1989. Our ultimate goal is to protect the lives of every individual and to secure their good health. We value our good relations with our business partners, through which we form alliances to support the doctors, nurses, researchers, and others who work and research in the field of healthcare.

### Our products are human-friendly.

MC Medical ensures that each and every product is human-friendly. We supply patient-friendly products, such as non-invasive or minimally invasive therapeutic instruments. We also carefully select instruments and devices for doctors and researchers in the field: devices that are user-friendly and have excellent functional quality.

### We bring advanced technology from around the world to Japan. We provide thorough solutions for all needs.

We are proud of our global network, a valuable asset of the Mitsubishi Corporation Group and MC Medical. Our global network enables us to grasp the slightest clues of changes in the realm of healthcare faster than anyone else. Therefore, we are able to introduce the most advanced technologies, products, and services to Japan. In addition, by working together with all companies affiliated with the MC Healthcare Group, we offer thorough solutions for customers so that we are able to respond to their desires and needs comprehensively. We will strive to fulfill these philosophies as stated above, and we will continue to put our full effort into our work so that we can contribute to the development of Japan’s medical and healthcare systems in anyway possible.

President & CEO *Shinya Taniguchi*

As a general trading company for medical devices, we import, export, and develop the most advanced medical devices and handle a broad range of items, from high-quality domestic and foreign products to our own original products.

## 1 Import and sale of medical devices

We import and sell the most advanced medical devices, with a main emphasis on products for use in the fields of surgery, urology, and OB-GYN, as well as radiotherapy-related products.

## 2 Export of medical related products

We export medical devices and components to Europe, the United States, and Asia.

## 3 Development of original products

We develop original products, chiefly consumables.



# We started out as a member of the MC Healthcare Group in charge of Mitsubishi Corporation's core healthcare business.

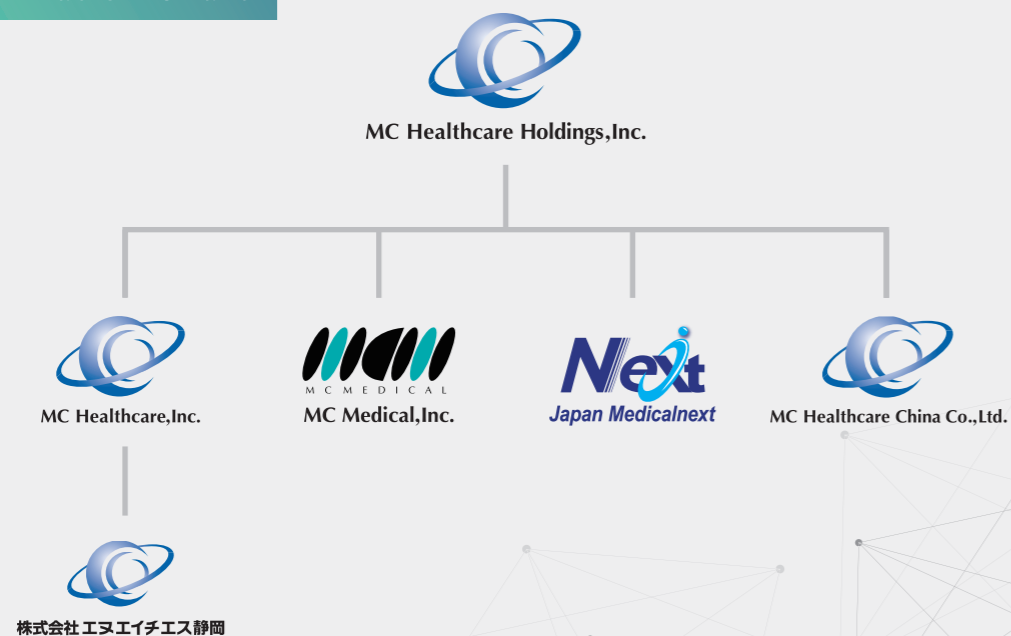
MC Medical, Inc. was born in October 1989 as a wholly owned subsidiary of Mitsubishi Corporation for the domestic sale of medical devices.

Since our founding, we have delivered the most advanced medical devices developed at the front lines of medicine all over the world to medical sites in Japan – not solely as “material things” but in combination with information and services.

Moreover, we have provided Japanese products and technologies to medical sites all over the world by exporting high-quality medical devices and components made in Japan.

As a bridge between global healthcare and Japanese healthcare, we will continue striving to be of assistance to even one more healthcare professional or patient while collaborating with the other companies in our Group.

## Organization Chart



1989

MC Medical, Inc. was established as a wholly owned subsidiary of Mitsubishi Corporation for the domestic sale of medical devices



1995

Entered the endotherapy market  
KARL STORZ SE & Co. KG (Germany)



2010

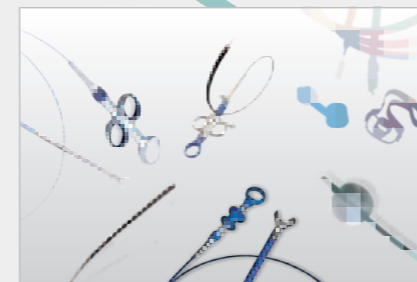
All shares owned by Mitsubishi Corporation were transferred to MC Healthcare, Inc.

2007

Began sale of “Medi With” private brand of medical-related products

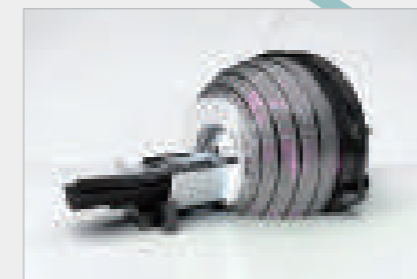
2016

Entered the gastroenterological therapy market  
Micro-Tech (Nanjing) Co., Ltd. (China)



2020

Entered the stereotactic radiosurgery/radiotherapy market  
ZAP Surgical Systems, Inc. (US)



2000

Began medical device and component export business

2022

Name change from MC Healthcare, Inc. to MC Healthcare Holdings, Inc.

BUSINESS  
1

# Import and sale of medical devices

We import and sell the most advanced medical devices, with a main emphasis on the fields of surgery, urology, OB-GYN, and radiotherapy.

## KARL STORZ products

KARL STORZ is a maker of endoscopes and medical instruments that are marketed globally. We are its official distributor.



Endoscope camera system

### IMAGE1 S™ Camera Systems

IMAGE1 S™ integrates 4K, 3D, fluorescent imaging, PDD, and full HD into one tower to accommodate the needs of surgeons in all fields of medicine.



Endoscope camera system

### IMAGE1 S™ Rubina®

In addition to 2D and 3D 4K imaging, the new near-infrared fluorescent mode can be used when appropriate.

## Surgery-related products



Forceps

### CLICKline

Over 7,000 different combinations of handle design and tip configuration are possible, depending on the purpose. This flexibility supports use in a variety of surgical fields.



Needle holder

### KOH Macro Needle Holder

Ergonomic design balances appropriate rigidity with lightness, making this needle holder suitable for use in endoscopic ligation and suture in any department.

## Gynecology-related products



Hysteroscope

### BETTOCCHI®/CAMPO TROPHYScope®

Because the instrument can be inserted with minimal invasiveness, cervical dilatation and anesthesia are unnecessary in most cases. Use of a 5Fr. semi-rigid instrument makes it possible to surgically resect uterine polyps and myomas with minimal invasiveness.



Intrauterine morcellator

### Intrauterine BIGATTI Shaver(IBS®)

Makes it possible to mechanically remove intrauterine lesions such as polyps, myomas, and retained placenta. Technique that does not use high-frequency current reduces thermal injury to tissue, making this device suitable for female infertility treatment.

## Urology-related products



Flexible scope

### Video Cystoscope/Ureteroscope

New HD video scope supports diagnosis and surgery in the urology field with optimal high-quality imaging.



Resectoscope

### Bipolar Resectoscope

Risk of postoperative bleeding is reduced by the highly hemostatic effect of the bipolar TUR. The superior patient safety and high resecting performance of the KARL STORZ Bipolar Resectoscope could be said to set a new standard for bipolar TURs.

## GRENA products

GRENA is a maker of innovative disposable medical devices, and we are its official distributor.



Polymer ligating lock clips for endoscopy

### Polymer ligating clips Click'a V®

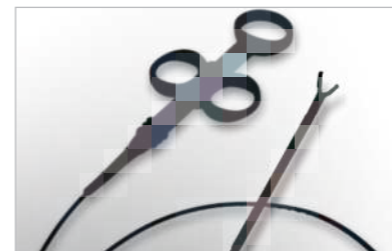
Slipping is reduced by toothlike projections created by delicate machining of ligation surface. Clips have minimal interference with CT scans. They are also radiolucent in X-rays and can be used safely in MRI's as well.

## MICRO-TECH products

MICRO-TECH is a maker of gastroenterological medical devices, and we are its official distributor.



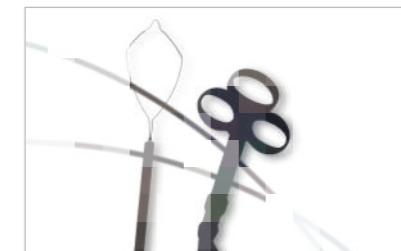
## Gastroenterology-related products



Clips

### SureClip

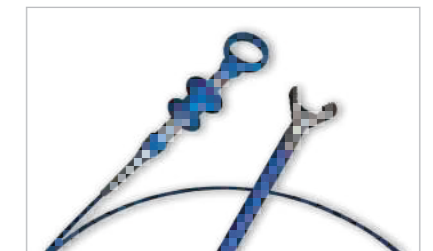
Smooth rotary function and structure that allows for re-gripping make it possible to perform clipping at the optimal position. Retains its functionality even at difficult flexures.



Snares

### Snares (Polypectomy Snares)

Lineup includes a dedicated cold polypectomy snare that can perform sharp polyp resection with an ultrathin wire (0.23 mm) and a hot snare with 2 types of wires (standard type and stiff type).



Biopsy Forceps

### 1C Biopsy Forceps

Disposable forceps reduce infection risk. Unique structure makes it possible to open and close the cup smoothly. Combines strong gripping force with high performance in biopsies.

## ZAP Surgical Systems products

We have entered into a partnership agreement with ZAP Surgical Systems, Inc. (headquartered in US) to support the sale and introduction of the ZAP-X® Gyroscopic Radiosurgery® platform, a non-invasive brain tumor treatment system designed and manufactured by ZAP Surgical.



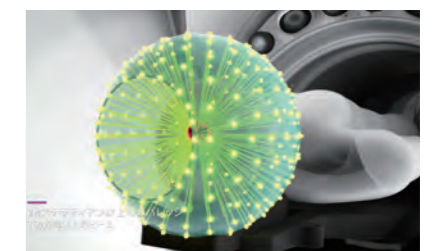
## Radiotherapy-related products



ZAP-X® is the first self-shielded radiotherapy device dedicated to the treatment of head and neck tumors, lesions, and diseases.



The KV Imaging System realizes highly accurate 3-dimensional patient position correction.



Rotates around 2 oblique axes with a vertical rotation axis as the pedestal. The LINAC trajectory produced by this rotation affords an irradiation range of 260+ unique beam angles.

## The value of MC Medical in the importation and sale of medical devices

Not only do we sell medical devices, we devote a great deal of effort to training and maintenance to enable our customers to use the devices correctly and safely on a long-term basis.

We are certified for ISO13485:2016 Medical devices – Quality management systems.

To provide higher quality products and services in the design, manufacture, maintenance, and repair of endoscopic instruments and other surgical apparatus, we maintain a quality management system that meets the requirements of ISO13485:2016. (Applicable organizational units: Marketing, Pharmaceutical Quality Assurance, Purchasing Management, Quality Control, Technical Services)



### 1 We conduct surgical training and hold seminars

As needed, we hold training seminars using the medical devices we sell and our dedicated training kits. Surgeons who participate in these trainings, can acquire techniques, knowledge and decision making ability while handling the actual medical devices, and foremost they will be confident in actual medical settings.

■ Scene from seminars (example of seminar held in the past)



#### Laparoscopic suturing and ligation Seminar

We provide support for training seminars based on Japan's certification system for specialized medical techniques. Participants can learn everything from basic endoscopic suturing and ligation techniques to clinical applications and how to avoid pitfalls.



#### Uteroscope Seminar

Hands-on seminar gives participants broad experience in the use of the most advanced uteroscopes, from how to perform a uteroscopic examination to surgical training on the use of a hysteroscopic resectoscope or intrauterine morcellator.

#### We also provide support for online lecture meetings

We have portable dedicated online training kits on hand, and we can loan you a complete set for use in online training.



### 2 We provide product information and stream technique training videos at our membership system site



The MC Club is a website operated by MC Medical, Inc. and Japan Medicalnext Co., Ltd. to provide physicians

with information on endoscopy-related products, videos of medical conferences and seminars, and specialized information on endoscopic examinations, techniques, etc.

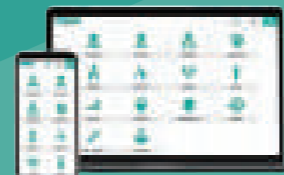
MC Club

<https://mc-club.jp/introduction.php>



\ Must-See Content /  
3 Types:

- Product information
- Videos of medical conferences and seminars
- Seminar information



### 3 Maintenance and support tailored to the type of equipment introduced and the needs of the individual hospital

Through constant collaboration with a team that inspects the equipment we sell (Customer Service) and a team that repairs damaged equipment (Technical Services), we maintain a system of meticulous after-sales follow-up.



We have prepared a variety of programs to ensure that our customers can use their equipment with peace of mind

We offer a range of "Regular Maintenance Programs" that tailor maintenance visit frequency, repair menu, substitute equipment arrangements, and maintenance fee payment method to the customer's requirements and the nature of the equipment introduced. For details, ask our sales representative.

BUSINESS  
2

## Export of medical related products

Utilizing the global network that we have established over long years as a general trading company for medical related products, we export and sell medical devices, consumables, raw materials and components to manufacturers and distributors in Europe, the US and Asia.



BUSINESS  
3

## Development of original products

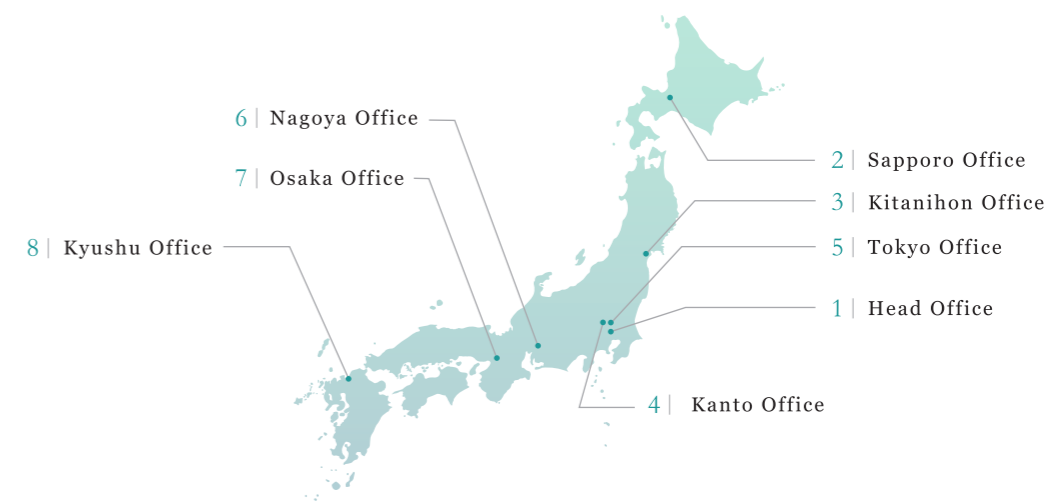
We develop products under the private brand “Medi With” in collaboration with MC Healthcare and the MEDIPAL Group, as well as our own original products. With a chief focus on consumables, we have created many medical products that incorporate the voices of healthcare professionals.



### Corporate Profile

Company Name	MC Medical, Inc.	Corporate Shareholder	MC Healthcare Holdings, Inc. (100%)
Date Established	October 16, 1989	Business Areas	Import and sale of medical devices, export of medical related products, development of original products
Capital	380 million yen	Main Banks	MUFG Bank, Ltd., others
Representative	Shinya Taniguchi, President and CEO	Main Agents	850 throughout Japan
Head Office	Shinagawa East One Tower 12F 2-16-1 Konan Minato-ku Tokyo 108-0075	Main Hospital Customers	3,500 hospitals throughout Japan

### Locations and Addresses



#### 1 | Head Office

Address Shinagawa East One Tower 12F  
2-16-1 Konan Minato-ku Tokyo  
108-0075

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FAX: + 81-3-5715-2801

#### 2 | Sapporo Office

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Kitaichijyonishi Chuo-ku Sapporo City  
Hokkaido Pref. 060-0001

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FAX: + 81-11-232-8501

#### 3 | Kitanihon Office

Address L. Biz Sendai Bldg. 2F 4-12-12  
Tsutsujigaoka Miyagino-ku Sendai City  
Miyagi Pref. 983-0852

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#### 4 | Kanto Office

Address J-COMPO.6 A 695  
Ishigami Kawaguchi City  
Saitama Pref. 333-0823

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FAX: + 81-48-290-1522

#### 5 | Tokyo Office

Address Tokyo Genboku Hall Bldg. 9F, 2F  
5-30-13 Toyo Koto-ku Tokyo 135-0016

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#### 6 | Nagoya Office

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#### 7 | Osaka Office

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1-6-16 Honmachi Chuo-ku Osaka City  
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#### 8 | Kyushu Office

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